

DESIREE

DES' STATS FROM THE ERA OF SCARCE INVENTORY (2016-PRESENT)

45
Buyer Sales

Purchase price (Avg) **\$818**

Days on market (Avg)

13

48
Listing Sales

\$837 Sold price (Avg)

Sales/List Price % (Avg)

102.8%

Testimony

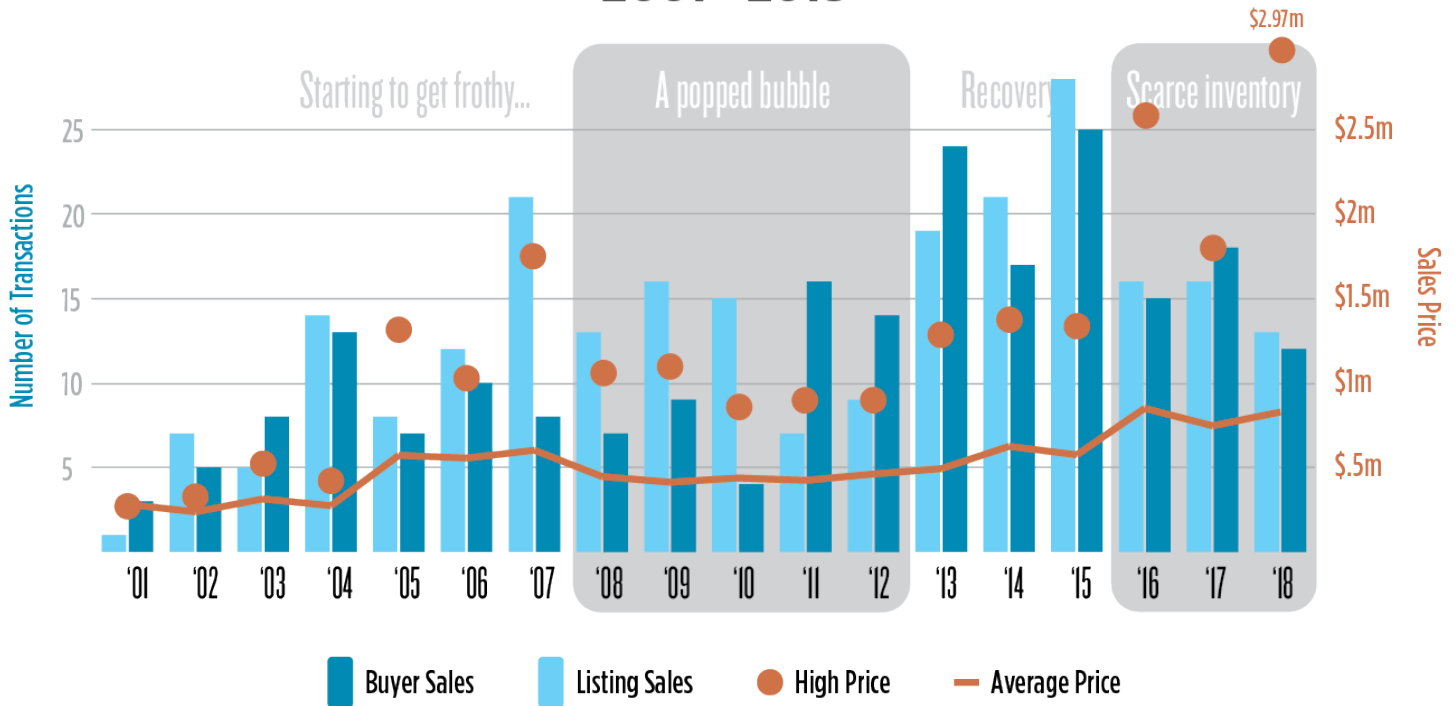
This market is crazy. If you're going to dive in, you need an agent who understands how to be creative and competitive and work quickly, and that's Des. I can't say enough about the value she offered.

--Courtney Flora

Des helped us stay positive despite four denied offers. She was very honest and helped us avoid buying an overpriced house. We loved it (so she respected our decision to make an offer), but she very professionally helped us decide to walk away.

--Annie Durkin

Desiree's Sales History 2001 - 2018



18

Years in the biz

244

Career total listing sales

215

Career total buyer sales

Desiree's Sales History 2001 - 2018

Agent Comparison Worksheet--By the Numbers



		Agent #2	Agent #3
Broker	Desiree Loughlin		
Brokerage	Windermere		
Transaction Coordinator	Rosina Geary		
Marketing Specialist	Joe Sullivan		
Year Licensed	2001		

2018 - present (Jan 1, 2018 - Feb 28, 2019)

Total sales	28		
Buyer sales	12		
Average buyer sold price	\$946		
Listing sales	16		
Average listing sold price	\$831		
Sold price/List price %	102.2%		
Average Days on Market	9		

2015 - present (Jan 1, 2015 - Feb 28, 2019)

Total sales	146		
Buyer sales	70		
Average buyer sold price	\$748		
Listing sales	76		
Average listing sold price	\$734		
Sold price/List price %	103.2%		
Average Days on Market	15		

Carreer Sales (2001 - present)*

Total sales	459		
Buyer sales	215		
Listing sales	244		

* NWMLS online data sets incomplete; more comprehensive statistics not feasible.

