

# Seattle Market Report JULY 2019

Data from NWMLS on July 22, 2019.

## Current Stats

- 1436** Active
- 1102** New
- 847** Pended
- 751** Sold

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- \$1.13** Active (Average)
- \$785** Sold (Median)

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- 20** Days on Market (Avg)
- 1.7** Months of Inventory

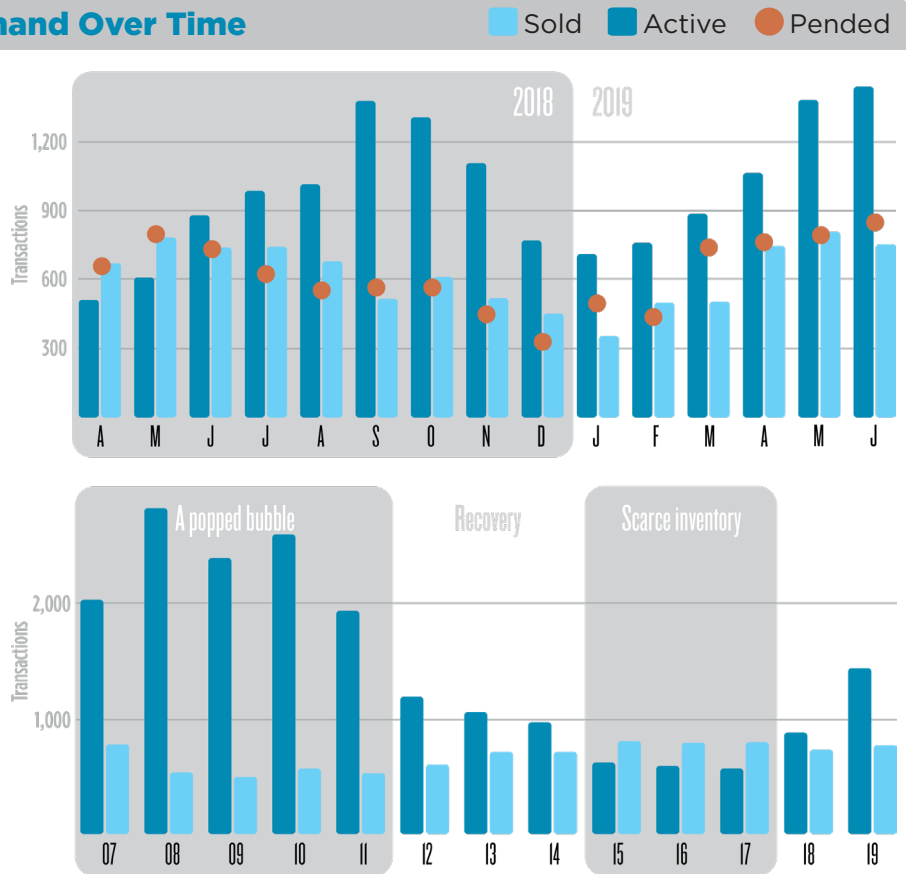
## Supply & Demand Over Time

One year where inventory outpaces supply.

Buyers have more options; homes are moving.

Inventory just like 2012. (Is a balanced market here?)

April - June Averages.



## Seattle Neighborhood Comparison

### 1 Northwest (Ballard, Greenwood)

325 active | 210 sold | DOM: 16  
Median sold price: \$800

### 2 Uptown (Queen Anne, Magnolia)

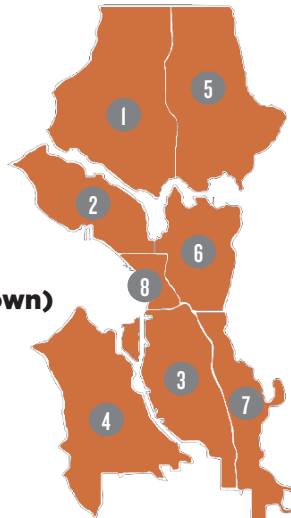
178 active | 75 sold | DOM: 15  
Median sold price: \$1.09m

### 3 Central South (Beacon Hill, Georgetown)

96 active | 45 sold | DOM: 38  
Median sold price: \$610

### 4 West Seattle (and South Park)

277 active | 172 sold | DOM: 22  
Median sold price: \$641



### 5 Northeast (Laurelhurst, Ravenna)

202 active | 103 sold | DOM: 14  
Median sold price: \$817

### 6 Central (Capitol Hill, Madison Park)

208 active | 90 sold | DOM: 24  
Median sold price: \$983

### 7 Southeast (Mt. Baker, Seward Park)

150 active | 56 sold | DOM: 19  
Median sold price: \$668

### 8 Downtown (and Belltown)

No single family homes



## DESIREE LOUGHLIN

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# West Seattle Market Report **JULY 2019**

Data from NWMLS on July 22, 2019.

## Current Stats

- 277** Active
- 238** New
- 205** Pended
- 172** Sold

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- \$818** Active (Average)
- \$641** Sold (Median)

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- 22** Days on Market (Avg)
- 1.4** Months of Inventory

## Supply & Demand Over Time

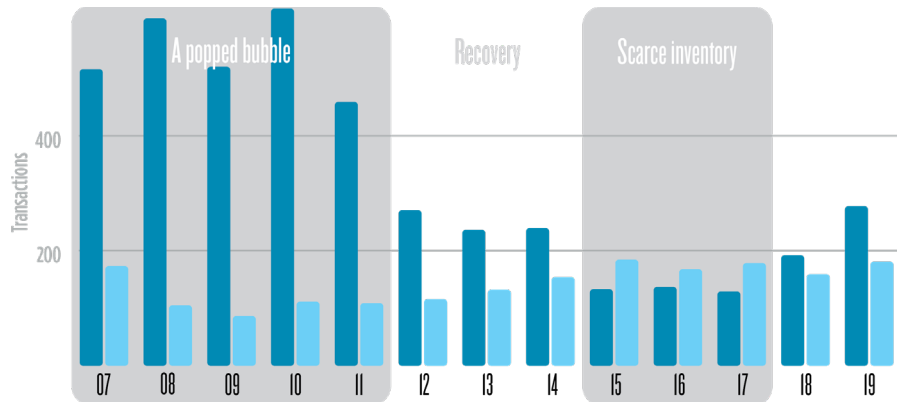
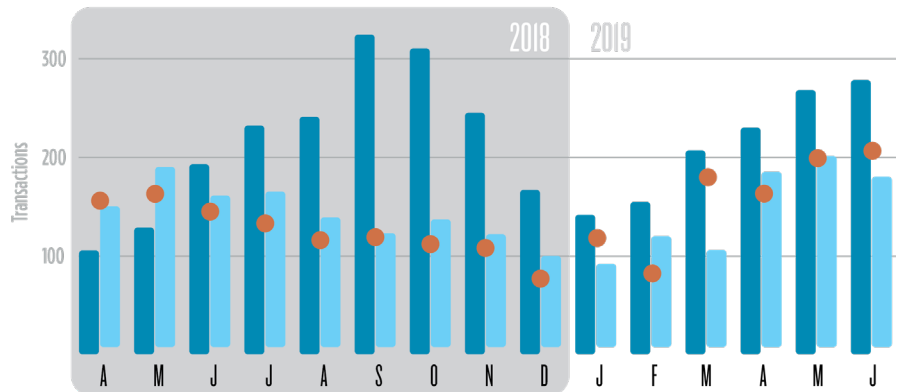
■ Sold ■ Active ● Pended

One year where inventory outpaces supply.

Buyers have more options; homes are moving.

Two years of inventory outpacing supply. (Balance?)

April - June Averages.



## Seattle Neighborhood Comparison

- |   |  |  |
|---|--|--|
| <p><b>1 Northwest (Ballard, Greenwood)</b><br/>325 active   210 sold   DOM: 16<br/>Median sold price: \$800</p> <p><b>2 Uptown (Queen Anne, Magnolia)</b><br/>178 active   75 sold   DOM: 15<br/>Median sold price: \$1.09m</p> <p><b>3 Central South (Beacon Hill, Georgetown)</b><br/>96 active   45 sold   DOM: 38<br/>Median sold price: \$610</p> <p><b>4 West Seattle (and South Park)</b><br/>277 active   172 sold   DOM: 22<br/>Median sold price: \$641</p> |  | <p><b>5 Northeast (Laurelhurst, Ravenna)</b><br/>202 active   103 sold   DOM: 14<br/>Median sold price: \$817</p> <p><b>6 Central (Capitol Hill, Madison Park)</b><br/>208 active   90 sold   DOM: 24<br/>Median sold price: \$983</p> <p><b>7 Southeast (Mt. Baker, Seward Park)</b><br/>150 active   56 sold   DOM: 19<br/>Median sold price: \$668</p> <p><b>8 Downtown (and Belltown)</b><br/>No single family homes</p> |
|---|--|--|



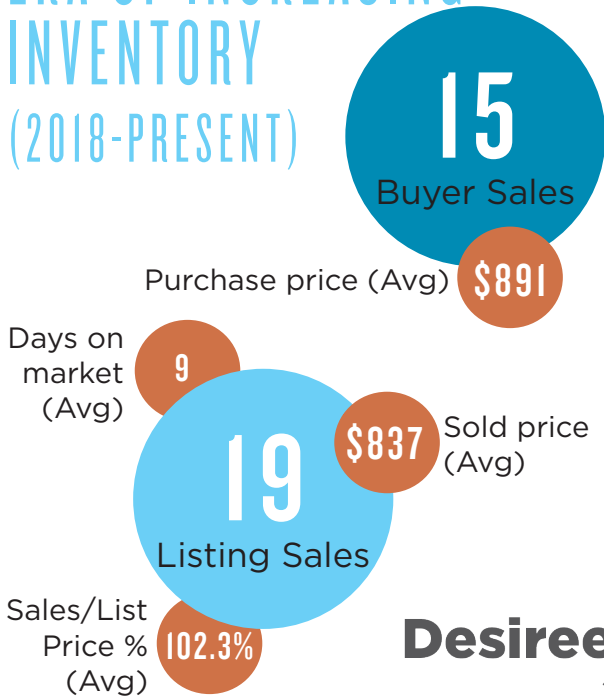
## DESIREE LOUGHLIN

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# DESIREE

## DES' STATS FROM THE ERA OF INCREASING INVENTORY (2018-PRESENT)



## Testimony

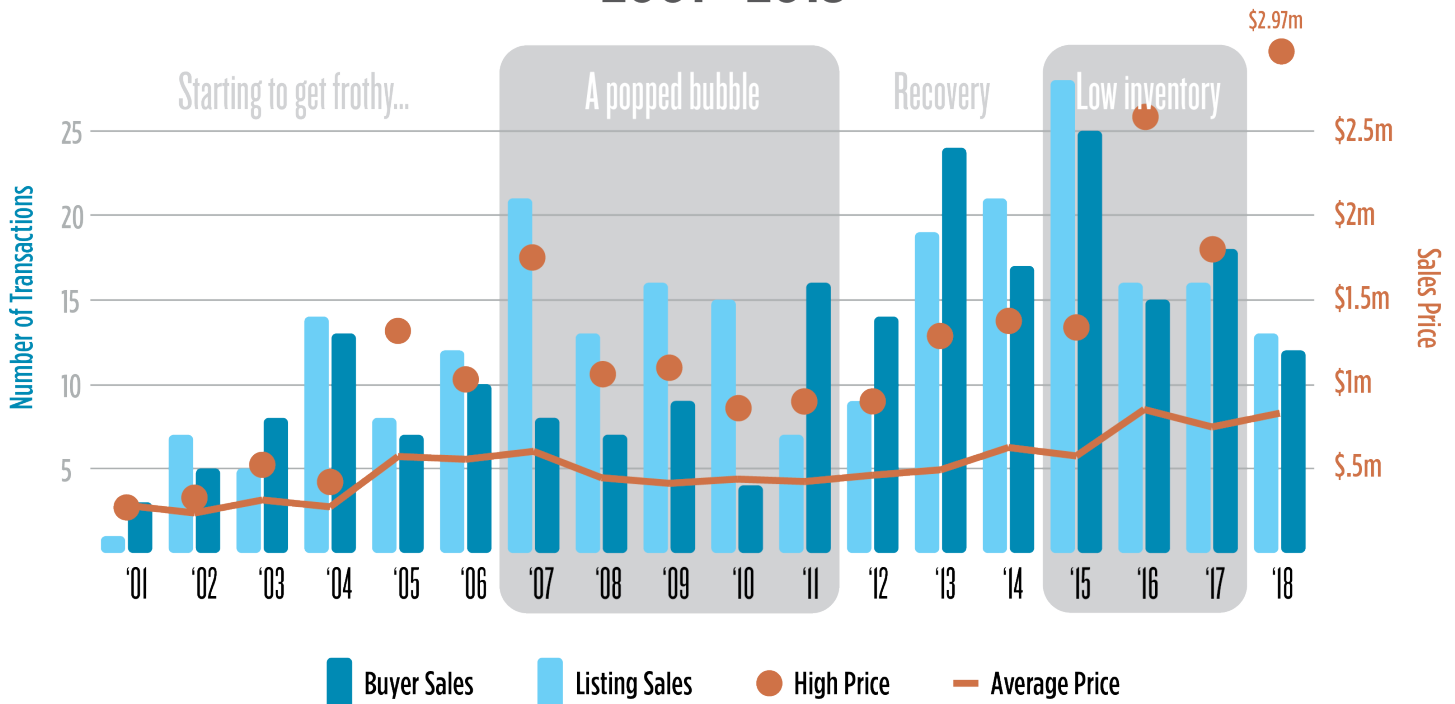
Desiree is a true "all in one" agent with extensive knowledge of the industry and my neighborhood. She clearly communicated what improvements would yield the highest return, as well as market trends and timing. I was also surprised at her *other* skills--business acumen, negotiation, legal knowledge. (Desiree had to communicate with lawyers and didn't balk. My situation was very complicated.)

My home sold in one week above asking price in the first week of January! Desiree made a very emotional time in my life palatable and even pleasant. She was my listing agent, friend, business adviser, mediator, negotiator, counselor, and cheerleader.

I truly can't imagine anyone dissatisfied with choosing Desiree as their realtor. I almost wish I had another house to sell!

-Kristen Lundstrom

## Desiree's Sales History 2001 - 2018



18

Years in the biz

247

Career total listing sales

218

Career total buyer sales